

PMK International Sold to Customs Broker Courtney Agencies

June 17, 2024

PMK International LLC, a Licensed Customs Broker and International Freight Forwarder based in Seattle (SeaTac), Washington, is pleased to announce its successful sale and transition to Courtney Agencies Ltd based in Vancouver, British Columbia.

Owners of PMK International LLC, Patrick and Mary Kastner, conducted a low-profile search for a potential successor for PMK – a business they founded and built over more than twenty years. They approached long-time friends and associates, **Paul Courtney and Virginia Weiler** of Courtney Agencies Ltd (www.courtney.ca) primarily because they knew Courtney would respect their clients, their staff and their vendor-partners.

Both companies have deep roots in the industry and are of comparable size. Each has the reputation for delivering high-touch, personalized, expert service.

For the past number of months, Courtney and Weiler have been learning at the elbow of the Kastners and the PMK team; the reins are now firmly in their hands. “It was important to us to conduct the transition in a way that was seamless to our various stakeholders,” said Mary Kastner, who remains PMK’s Licensed Customs Broker of Record and business continuity advisor.

Courtney owners immediately saw the potential benefits to both their and PMK’s clients for having services of equal and considerable strength on both sides of the US-Canada. “It’s a unique offering,” said Courtney. “Most customs brokers are strong in one country and do their best to get by on the other. We look at the border from both sides now.”

The two “sister companies” continue operating independently with their own distinct brands.

For more information, contact Paul Courtney, President (604.787.0619 or paul@pmkintl.com) or Robin Sauvé, Communications (robin@courtney.ca)